



## *Getting the most out of a Plática*

### **The *Excelencia* Way:**

This *Plática* offers the opportunity to be part of a community grounded in a deep sense of *familismo*, knowing “...that as we work together, we have a common cause and we can all be open and honest about both strengths and challenges.”

[Cultivating \*Confianza\* – \*Excelencia\* in Education’s Trust-Based Approach to Latino Student Success, 2021](#)

In keeping with *Excelencia*’s trust-based approach of *confianza*, our ***Pláticas*** provide program leaders:

- A ***comunidad (community) of practitioners*** committed to the common cause of accelerating Latino student success through practices with evidence of effectiveness
- A ***comunidad of learners*** centered on offering a space for leaders to share strengths, challenges, and opportunities with peer programs
- A ***comunidad of collective sabiduría (wisdom)*** based on the sharing of strategies, resources, and experiences in SERVING Latino, and all, students
- A ***comunidad of action*** working to take steps to improve, replicate or scale programs and practices having a positive impact on Latino student success

### **Great conversations are based on:**

**Mutual Respect** – recognizing that everyone has valuable and important contributions to provide and are valued for what they bring to the conversation.

**Trust** – having the ability to rely on each other because a safe environment exists in which dialogue can be shared freely without judgment, recourse, or negative consequences.

**Responsibility** – recognizing the duty to uphold mutual respect, building trust, making contributions, and listening to colleagues.

**Contribution** – sharing your thoughts, experiences, and knowledge with others to enhance the conversation by providing various points of view, exploring many options, and highlighting potential solutions.

**Listening** – paying attention to the person speaking, giving everyone the opportunity to speak and seeking clarity by asking questions to gain understanding.